

Your Move. Our Commitment.

Distribution Services Directory

2010-2011









Winchester-Frederick County Economic Development Commission
45 East Boscawen Street ▲ Winchester, VA 22601
540-665-0973 ▲ Fax 540-722-0604 ▲ www.winva.com

2010-2011

DISTRIBUTION GOODS AND SERVICES HANDBOOK

The Distribution Goods and Services Handbook is a comprehensive listing of firms in or near Winchester-Frederick County that provide product distribution services. The information contained about each service firm in this handbook is the sole responsibility of the firm listed. To revise any information found in this book or for further information on business development and expansion needs, please contact the EDC at 540.665.0973.

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AIR FREIGHT

Air Freight service providers can assist with the transportation of freight by airplane between airports.



Winchester Regional Airport

491 Airport Road
Winchester VA 22602

Phone: (540)662-5786

Fax: (540)662-2936

E-mail: okvmanuel@comcast.net

Web: N/A

Contact: Renny Manuel

Executive Director

SERVICES AVAILABLE

Winchester Regional Airport is a modern 24-hour, all-weather General Aviation facility. It has a 5,500 foot runway and parallel taxiway which can support the largest corporate jet aircraft. Commercial air charter service is available and provided by Lambert's Flying Service, giving point to point transportation access to nearly every airport in the United States. Weather service is provided by an Automated Weather Observation System (AWOS III) complemented by Pam Am Weathermation. Two instrument approaches, VOR/DME and full instrument landing system (ILS) (with DME), provide excellent all-weather accessibility. Winchester Regional Airport has 24 hour US Customs service. Car and van rental, taxi, and limo ground transportation services are also available.

EQUIPMENT/FACILITIES:

A new passenger terminal provides first class comfort and convenience with a complimentary executive conference room which contains a full array of audio/visual equipment. Corporate hangar and office rental space are available to meet the needs of almost any corporate flight department. Aircraft rental, flight instruction and maintenance also available.



Washington Dulles International Airport

1 Aviation Circle
Washington DC 20001-6000

Phone: (703)417-8754

Fax: (703)417-8892

E-mail: norrisr@mwa.com

Web: www.metwasairports.com

Contact: Richard P. Norris
Manager

SERVICES AVAILABLE

Washington Dulles International Airport is served by more than 23 commercial combination airlines including 20 foreign flag carriers providing non-stop cargo service to more than 75 U.S. markets and more than 30 international markets in Europe, Africa, South America and Asia.

EQUIPMENT/FACILITIES:

The Metropolitan Washington Airports Authority, operator of Washington Dulles (and Ronald Reagan National Airport), is committed to excellence for Dulles's cargo program with state-of-the-art facilities, dedicated access to the cargo area, a low damage/theft history and plans for new warehouse facilities.



Four-U-Transportation, Inc.

1114 Fairfax Pike
Stephens City VA 22655

Phone: (540)869-0599

Fax: (540)869-1103

E-mail: N/A

Web: N/A

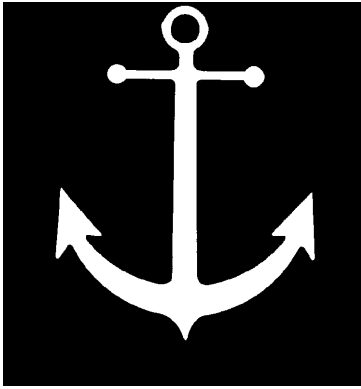
Contact: Wade Ferguson
Manager

SERVICES AVAILABLE

Intermodal trucking, rail trailers, overseas containers, dry van shipments, and roadworthy temporary storage trailers.

EQUIPMENT/FACILITIES:

Dry van trailers and 14 power units.



OCEAN GOING CARGO SHIPPING

Ocean going cargo shipping includes regional ports of entry that can process outbound or inbound materials and goods for shipping to other ports, or into Winchester-Frederick County. The Ports of Baltimore, Philadelphia and New York are all within a six hour drive, and can serve as alternative shipping ports for Winchester-Frederick County companies. Philadelphia and New York are deep water ports. For more information on other ports or support services available to Winchester-Frederick County companies that export, please contact the Commission at 540.665.0973.



Virginia Inland Port

7685 Winchester Road
Front Royal VA 22630

Phone: (540)636-4200

Fax: (540)636-4244

E-mail: scrockett@vit.org

Web: www.vit.org

Contact: Stan Crockett

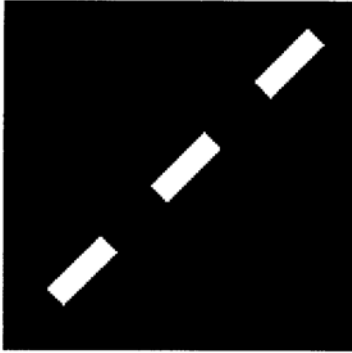
Terminal Manager

SERVICES AVAILABLE

Five day weekly rail service between the Inland Port and the marine terminals of Norfolk allows direct access to trade routes of 75 international shipping lines. The facility contains 17,820 feet of on-site rail, serviced by Norfolk Southern rail. U.S. Customs-designated port of entry, and the full range of customs functions is available to customers.

SERVICE AREA

Located within two miles of Interstate 66 and within 6 miles of Interstate 81, providing intermodal service to and from markets in Pennsylvania, Northern Virginia, West Virginia, Maryland, D.C. and Eastern Ohio. USDA inspections and US Customs port of entry. The VIP is part of the Port of Virginia providing access to international markets.



OVER THE ROAD FREIGHT

Over the Road Freight firms are those companies that perform point to point freight distribution functions into and out of Winchester-Frederick County.



ABF Freight System

700 North Cameron Street
Winchester VA 22601

Phone: (540)665-2350

Fax: (301)714-0250

E-mail: N/A

Web: www.abfs.com

Contact: D.L. Aldridge
Manager

SERVICES AVAILABLE

Daily pick-up of LTL (less than truckload) and volume shipments moving interstate longhaul and regional.

SERVICE AREA

Service to all 50 states; 306 terminal locations throughout the continental USA, one terminal in Honolulu, Hawaii, two terminals in Alaska, one terminal in Puerto Rico. Eleven terminals in Canada, three sales offices in Mexico and 73 overseas port locations throughout Europe, Africa, Middle East, Pacific Rim, Central and South America.

EQUIPMENT:

28' trailers 102"X110"; single and double trailer operation.



All Freight Delivery Service Inc.

142 Musket Drive Ste 1
Winchester VA 22602-5390

Phone: (540)869-5600

Fax: (540)869-5642

E-mail: shardiso@allfreightdelivery.com

Web: N/A

Contact: Rob Cather
Manager

SERVICES AVAILABLE

Truckload, LTL and expedited truck service.

SERVICE AREA

East of the Mississippi River, Texas, Arkansas, and Missouri.

EQUIPMENT:

34 tractors and 35 48' 102" trailers. Twenty-five of the tractors have satellite tracking and communication while the remaining vehicles have two-way radios.



Athey Freight Ways

469 Fairfax Pike
Stephens City VA 22655

Phone: (540)869-1496

Fax: (540)869-8670

E-mail: N/A

Web: N/A

Contact: Joe or Alice Athey
Owner

SERVICES AVAILABLE

Daily pick-up of full truckloads.

SERVICE AREA

400 mile radius of Winchester.

EQUIPMENT:

Dry freight vans, insulated vans, sanitary stainless tank (food products), refrigerated trailers, flat trailers, extendable flats, pneumatic tank.



Con-Way Southern Express, Inc.

700-6 North Cameron Street
Winchester VA 22601

Phone: (540)667-1455

Fax: (540)722-0926

E-mail: N/A

Web: www.con-way.com

Contact: Randy Mullett
Manager

SERVICES AVAILABLE

LTL common carrier.

SERVICE AREA

Regional and inter-regional to 50 states, Canada and Puerto Rico.

EQUIPMENT:

28' trailers, 48' vans.



Eagle Systems, Inc.

1748 Berryville Avenue
Winchester VA 22603

Phone: (540)667-6746

Fax: (540)667-6821

E-mail: N/A

Web: N/A

Contact: Angie Watkins
Terminal Manager

SERVICES AVAILABLE

Carrier of export and import containers; piggyback service to and from rail ramps. Over the road service, brokerage authority, LCL and LTL loads.

SERVICE AREA

48 state authority.

EQUIPMENT:

20', 40', 45', 48' vans and containers.



Estes Express Lines

906 Baker Lane
Winchester VA 22603

Phone: (540)662-1935

Fax: (540)678-0094

E-mail: N/A

Web: www.estes-express.com

Contact: Leo Nichols

Terminal Manager

SERVICES AVAILABLE

Common carrier, LTL and truckload; bonded carrier, import/export services; container service, E.D.I.; one and two day service to 95% of all direct service points.

SERVICE AREA

To and from points located in AL, DE, DC, MD, PA, WV, VA, TN, NC, SC, GA, NJ, KY, IL, IN, WI, OH, MI, LA, ME, NH, RI, TX, VT, NY. Also part of ExpressLink with service all over U.S. and Canada.

EQUIPMENT:

28' trailers, 45' , 48' and 53' vans.



Four-U-Transportation, Inc.

1114 Fairfax Pike
Stephens City VA 22655

Phone: (540)869-0599

Fax: (540)869-1103

E-mail: N/A

Web: N/A

Contact: Wade Ferguson

Manager

SERVICES AVAILABLE

Intermodal trucking, rail trailers, overseas containers, dry van shipments, and roadworthy temporary storage trailers.

SERVICE AREA

300 mile radius of Winchester, servicing ports of Front Royal, Norfolk, VA and Baltimore, MD.

EQUIPMENT:

Dry van trailers and 14 power units.



Gale International, Inc.

PO Box 2837
Winchester VA 22601

Phone: (800)729-4253

Fax: (540)665-0285

E-mail: gale@earthlink.net

Web: www.galefreight.com

Contact: Arnold M. Gale
President

SERVICES AVAILABLE

Third party transportation brokerage and freight forwarder via road, rail, and ocean. Also, provides warehousing.

SERVICE AREA

48 states and Canada.

EQUIPMENT:

Vans, flats, reefers, over/dimensional.



H. H. Omps, Inc.

1800 Martinsburg Pike
Winchester VA 22603

Phone: (540)667-4919

Fax: (540)667-4991

E-mail: edru@comcast.net

Web: N/A

Contact: Mike Omps
Manager

SERVICES AVAILABLE

Pneumatic and vacuum trailers available for bulk plastic resin delivery to and from the Winchester area. Also, private railyards providing railcar storage, loading dock, and unloading by hopper railcar. On site scales available. Plastic resin packaging and storage.

SERVICE AREA

Entire East Coast and Southeastern United States, Midwest, and Canada.

EQUIPMENT:

Tractors, pneumatic and vacuum tank trailers, dump and flat trailers.



Ray Sales Transport

185 Spiker Lane
Strasburg VA 22655

Phone: (540)869-9339

Fax: (540)667-2641

E-mail: N/A

Web: N/A

Contact: Michael Ray Sales
Manager

SERVICES AVAILABLE

Heavy hauling, motor freight, full load - specialized oversize and overweight carrier.

SERVICE AREA

48 states and Ontario.

EQUIPMENT:

48' vans, flatbeds, dropdecks and hot shots, covered wagons- stretch and double drop stretch trailers.



Ryder Truck Rental

140 Brick Kiln Road
Winchester VA 22601

Phone: (540)667-6440

Fax: (540)722-6158

E-mail: N/A

Web: www.ryder.com

Contact: Jason Sweeney
Account Manager

SERVICES AVAILABLE

Truck leasing, long and short term, full service leasing and distribution services. Maintenance and safety programs.

SERVICE AREA

Worldwide.

EQUIPMENT:

300 trucks from Econoline vans to tractor/trailers with 28', 45', 48', 53' vans.



Simbeck, Inc.

2929 Valley Avenue
Winchester VA 22601

Phone: (540)662-0909

Fax: (540)662-9741

E-mail: operations@simbeckinc.com

Web: www.simbeckinc.com

Contact: Joseph Higgs

V. P. Operations

SERVICES AVAILABLE

Full truck loads.

SERVICE AREA

42 states primary lanes, Atlanta, Georgia, Eastern TX, Charlotte, NC, states of OH, PA, and NJ.

EQUIPMENT:

48' and 53' vans.



USF Red Star, Inc.

280 McGhee Road
Winchester VA 22603

Phone: (540)667-2016

Fax: (540)722-2426

E-mail: N/A

Web: N/A

Contact: Tim Hoechst

Manager

SERVICES AVAILABLE

LTL carrier, general commodities, distribution and consolidation programs, EDI, TRIP, discs, direct service to ocean ports, Lawrence Seaway Ports, inland and border ports, overnight and two day service to all direct points within the Red Star area.

SERVICE AREA

Serves the northeast, including points in VA, MD, DC, DE, PA, NJ, NY, RI, CT, NH, MA, VT, ME and WV. Canadian provinces of Ontario and Quebec. All of Canada and all 50 states are serviceable through sister U.S.companies.

EQUIPMENT:

n/a



Wako Services

250 Veterans Road
Middletown VA 22645

Phone: (540)869-1490

Fax: (540)869-1103

E-mail: N/A

Web: N/A

Contact: Sue Garrett
Manager

SERVICES AVAILABLE

Freight claims, inspections and storage trailers. Freight specials to airports: Dulles, BWI, Reagan National, Winchester, Martinsburg and Hagerstown.

SERVICE AREA

100 mile radius of Winchester area.

EQUIPMENT:

Storage trailers and delivery trucks.



Wilson Trucking Corporation

522 Front Royal Pike - PO Box 331
Winchester VA 22604

Phone: (540)662-3634

Fax: (540)722-3710

E-mail: N/A

Web: www.wilsontrucking.com

Contact: Fred Lackey
Manager

SERVICES AVAILABLE

Common carrier LTL and truckload; contract carrier, hydraulic liftgate SVC at no additional charge; international traffic; import/export; computerized customer information system; electronic data interchange; PC rate diskettes.

SERVICE AREA

Interstate, MD, WV, DC, VA, NC, SC, GA, TN, FL, AL, partnership programs service to entire USA, Canada, Puerto Rico and Mexico.

EQUIPMENT:

Pickup and delivery straight trucks all hydraulic lift gate equipped; 45', 48' and 53' vans; single axle city tractors; tandem axle road tractors and 30 terminal locations. 750 tractors, 1550 trailers total.



YRC

311 East Oak Ridge Drive
Hagerstown MD 21740

Phone: (800)610-6500

Fax: (301)582-0004

E-mail: N/A

Web: www.yrc.com

Contact: S.A. Brigido

Service Center Manage

SERVICES AVAILABLE

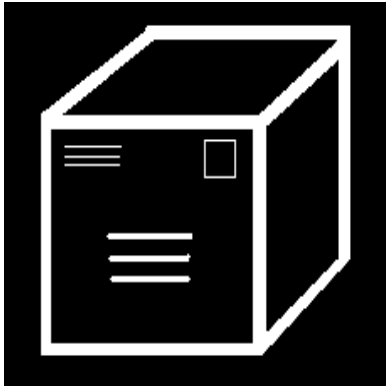
Hagerstown Terminal. LTL freight services via road, rail, and ocean. Also, provides warehousing.

SERVICE AREA

To and from all 50 states, Canada, Mexico, Europe, Caribbean, and Puerto Rico. The Hagerstown terminal has a 60 mile radius service area.

EQUIPMENT:

104 vans from 28' to 48'.



PACKAGING MATERIALS AND PARCEL DELIVERY

Packaging materials and parcel delivery firms assist with manufacturing or distributing materials needed to containerize other products for protection during shipping, as well as assist with small package delivery of products.



Corrugated Container Corporation

100 Development Lane
Winchester VA 22602

Phone: (540)869-5353

Contact: Chad Tyson

Fax: (540)869-9813

General Manager

E-mail: ctyson@cccbox.com

Web: www.ccbox.com

SERVICES AVAILABLE

"Your Packaging Specialist" for corrugated boxes and die-cuts, corrugated built-up pads, just-in-time-delivery. Where Creativity Unfolds.

SERVICE AREA

Regional.



Federal Express

211 Victory Road
Winchester VA 22603

Phone: (800)238-5355

Contact: N/A

Fax: (540)662-4763

E-mail: N/A

Web: www.fedex.com

SERVICES AVAILABLE

Pick-up and delivery overnight system as well as local drop off boxes located at Delco Plaza off Route 50 East, South Cameron Street, Winchester, in front of Fairfax/Cameron Building and Route 11 North at the Quick Stop.

SERVICE AREA

Worldwide.



Federal Express Ground

255-2 Tyson Drive
Winchester VA 22603

Phone: (540)722-3012

Contact: Dennis Grants
Manager

Fax: (540)662-4763

E-mail: N/A

Web: www.fedexground.com

SERVICES AVAILABLE

Pick-up and delivery of small package freight up to 150 lbs. and 130" in girth, 2 and 3 day ground service.

SERVICE AREA

All 50 states, Canada, Mexico, and Puerto Rico.



Inland Paperboard & Packaging

PO Box 391
Winchester VA 22604

Phone: (540)667-0303

Contact: Larry E. Schroy, Sr.
Supervisor

Fax: (540)667-0826

E-mail: N/A

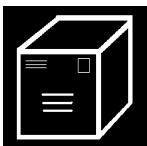
Web: N/A

SERVICES AVAILABLE

Agriculture and industrial corrugated boxes and other packaging supplies.

SERVICE AREA

Regional.



Mail & Packaging Solutions

141 Rainville Road
Winchester VA 22602

Phone: (540)868-0205

Contact: Ridge White
Manager

Fax: (540)868-0571

E-mail: N/A

Web: www.whiteproperties.com

SERVICES AVAILABLE

UPS authorized shipping outlet; bulk mailing, fax and copy services, private mail boxes, packaging & shipping supplies, packaging services, including pick up and delivery in the service area, moving truck rental, and notary services.

SERVICE AREA

Northern Shenandoah Valley, the greater Winchester, VA area, Loudoun County, and the Martinsburg, WV area.



The UPS Store

2180 S. Loudoun Street
Winchester VA 22601

Phone: (540)662-3339

Contact: Ann Coverstone
Owner

Fax: (540)722-3024

E-mail: N/A

Web: N/A

SERVICES AVAILABLE

UPS & FED EX authorized shipping outlet, black, white, and color copy service, notary public, mailbox and fax services, passport photos, office supplies, and packaging materials.

SERVICE AREA

Northern Shenandoah Valley.



United Parcel Service

912 John Marshall Highway
Front Royal VA 22630

Phone: (540)635-6960

Contact: Dave Ford
Manager

Fax: (540)635-2511

E-mail: N/A

Web: www.ups.com

SERVICES AVAILABLE

Pick-up and delivery system as well as local drop off points. Ready to ship parcels not to exceed 150 lb. in weight per parcel, length not to exceed 106" and girth not to exceed 130".

SERVICE AREA

Worldwide.



Winchester Business Services/ A Sign Place

5 Featherbed Lane
Winchester VA 22601

Phone: (540)667-8010

Contact: Ramsey L. Sa'Di
Owner

Fax: (540)722-3911

E-mail: assignpl@shentel.net

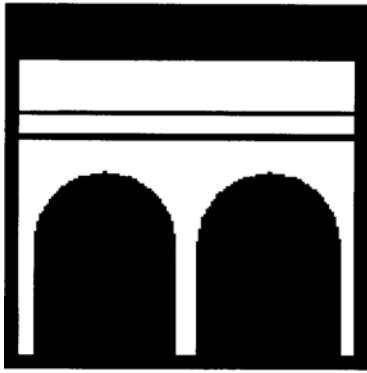
Web: www.assignplace.com

SERVICES AVAILABLE

Custom engraving of metal, plastic, acrylic done on premises (one-day service available). Custom-made signs, any size and type of material made on premises (rush service available). Custom designed packaging, identification labels, same day rubber stamps, and brass/plastic stencils. Also, all types of imprinted promotional items.

SERVICE AREA

Northern Shenandoah Valley.



PUBLIC WAREHOUSING

Public warehouses have the ability to receive, store, inventory, and distribute goods. For an up-to-date inventory of available warehouse space in Winchester-Frederick County, contact the Economic Development Commission at 540.665.0973 or visit www.winva.com.



Bender Warehousing Company

660 Brooke Road
Winchester VA 22603

Phone: (540)722-4869

Fax (540)722-4928

E-mail: leec@benderwhs.com

Web: www.bendergroup.com

Contact Lee Canfield
Facility Manager

SERVICES AVAILABLE

Third party warehousing operation; pick and pack, shrink wrapping, labeling, assembly, display ready packaging, EDI, ASN, transportation logistics arrangement for all size shipping and freight.

SERVICE AREA:

Northern Shenandoah Valley and Reno, Nevada

STORAGE CAPACITY

200,000 square feet

**Record Solutions**

1520 Commerce Street
Winchester VA 22601

Phone: (540)667-1710

Fax (540)722-6364

E-mail: info@whiteproperties.net

Web: www.whitepropertiesinc.com

Contact Noah White

Vice President

SERVICES AVAILABLE

Information Management Center with commercial records storage including paper, tape, and disk storage. Bar coding technology, pick up and delivery of records. Businesses served are manufacturing, medical (including X-Rays), professional and general industry.

SERVICE AREA:

Northern Shenandoah Valley, the greater Winchester, VA area, Loudoun County and the Martinsburg, WV area.

STORAGE CAPACITY

1200 plus units

**Virginia Storage Services**

1955 Valley Avenue
Winchester VA 22601

Phone: (540)667-4273

Fax (540)667-5259

E-mail: jmarkle@vastorage.com

Web: N/A

Contact James R. Markle

General Manager

SERVICES AVAILABLE

Pick and pack, product repair, inventory management, consolidation, fulfillment, assembly/processing, returned goods handling, bar coding, refrigeration, freight forwarding, repackaging, recouping/salvage.

SERVICE AREA:

Northern Shenandoah Valley

STORAGE CAPACITY

289,000 square feet of dry storage, 130,000 square feet of refrigerated



Winchester Cold Storage Company

605 North Loudon Street
Winchester VA 22601

Phone: (540)662-4151

Fax (540)667-6181

E-mail: bbeazer@winchestercold.com

Web: www.winchestercold.com

Contact Brian Beazer
General Manager

SERVICES AVAILABLE

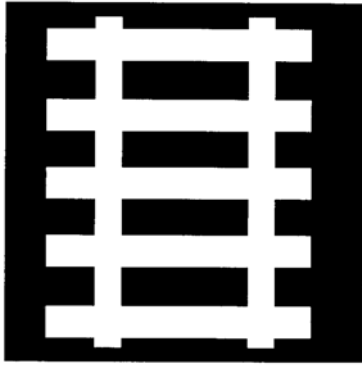
Public warehousing services including refrigerated, freezer, dry storage, and handling. Provides bar coding, scanning, inventory control, racked storage area, tempering services, climate control, controlled atmosphere, repacking, USDA export inspection, picking, sorting, and container loading/unloading.

SERVICE AREA:

Northern Shenandoah Valley, East Coast, National, & International.

STORAGE CAPACITY

Company provides a total of 9.7 million cubic feet or over 782,000 square feet of storage divided between refrigerated, freezer, and dry at its Winchester, Berryville, and Charles Town, WV locations. Will also build to suit or lease storage areas.



RAIL FREIGHT

Rail freight service providers have the ability to move freight and materials into and out of Winchester-Frederick County via an extensive railroad network in and around the area.



Winchester & Western Railroad

126 East Piccadilly Street
Winchester VA 22601

Phone: (540)662-2600

Fax: (540)667-3692

E-mail: wwrail@visuallink.com

Web: N/A

Contact: W. P. Light
President

SERVICES AVAILABLE

Interline and local rail freight, inter/intra-plant switching, transloading, rail car storage, rail and intermodal freight consultants, industrial development and expansion planning assistance.

SERVICE AREA

Rail freight service for Winchester, Stonewall Industrial Park, and Clearbrook, VA; Inwood, Martinsburg, and Tablers Station, WV; and Williamsport, MD; Daily service. Rail freight service for Winchester, Round Hill, Gainesboro and Gore, VA; Daily service.

EQUIPMENT:

Locomotives; 5 diesel/electric (1750 HP/each). Covered Hoppers; 180 (+/-) on-line, others available, all other types of railcars: 3-7 day availability.



CSX Transportation

1610 Forest Avenue, Suite 120

Richmond VA 23228

Phone: (800)226-7504

Fax: (804)226-7769

E-mail: clark_adams@csx.com

Web: www.csx.com

Contact: Clark Adams

Regional Development

SERVICES AVAILABLE

Full freight rail service, local freight and interchange with the Winchester & Western, two trains per day, one going north and one going south. Piggy back service at Baltimore, with intermodal options available (pick-up, delivery etc.). Industrial expansion and planning assistance. Other services available through divisions of CSX: Intermodal, Distribution Services, Inc. (DSI), warehousing and distribution, bulk products handling and distribution, CSX Logistics (CTI) logistical planning for total handling of raw material and finished product. Sea Land Services, international container shipping and handling in conjunction with Intermodal Services.

SERVICE AREA

20 states; District of Columbia; Ontario, Canada -- CSX Intermodal - nationwide network.

EQUIPMENT:

Boxcars, open-top hoppers, covered hoppers, gondolas, other cars, intermodal containers and trailers and locomotives.